

**PHOENIX METROPOLITAN AREA
FREEWAY LIGHTING PROJECT P3**

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**Questions and Answers Matrix #4
Issued October 11, 2017**

ADOT No.	Doc/Sec/Page	Questions/Comments	Response
87.	RFQ Section No. 4.6.2 / 5.3.1.(c)	<p>We acknowledge that Addendum 3 allows for nine (9) projects to be presented on Form E-5. Section 5.3.1(c) states that “for the projects listed on more than one of Forms E-1, E-2, E-3, E-4 and E-5, Proposer shall provide a separate project description for each such listing.” However, while the project descriptions are included in Volume III’s 40-page limit, there was no corresponding increase in the limit to accommodate additional project descriptions.</p> <p>We therefore request a page limit increase of at least ten (10) pages.</p> <p>Alternatively, given the page count limit, we respectfully request that the Department consider allowing Proposers to provide a single project description for such projects that are listed on more than one of Forms E-1, E-2, E-3, E-4 and E-5.</p>	<p>See revised <u>Section 5.3.1(c)</u> of the RFQ in Addendum #4.</p> <p>See revised <u>Sections 4.6.2</u> and <u>4.6.6</u> of the RFQ in Addendum #4.</p>
88.	RFQ 5.3.1 (e) Experience From Other Entities	Please confirm that section 5.3.1 (e) Experience From Other Entities is not part of the 40-page limit for Volume III Technical and Commercial Information, as the content of this section will differ from Proposer Team to Proposer Team.	Should a Proposer wish to provide such information, the information submitted is part of the page count.
89.	Volume III – Technical and Commercial Information	We request that ADOT increases the page limit from 40 pages to 50 pages, in order to allow complete and detailed responses without excluding critical information, following the additional questions included in Addendum #4.	See response to Question # 87.
90.	RFQ 5.3.5 Financial Approach	Please confirm that if the Proposer provides support letters from various potential lenders in support of our financial approach, these letters can be provided at the end of Volume III-A Supplemental Technical and Commercial Forms and is outside the page count.	Yes. See revised <u>Section 5.3.5</u> of the RFQ in Addendum #5.
91.	RFQ Section No. 4.6.6	We acknowledge the changes to Section 5.3.4 in Addendum 4. However, we note that the specifications for SOQs in Section 4.6.6. with respect to Section 5.3.4 do not reflect such changes. Please provide a revised and corrected Section 4.6.6.	See revised <u>Section 4.6.6</u> of the RFQ in Addendum #5.
92.	Various	We respectfully request that if further Addenda are issued, and if required forms are	The Addendum #4 versions of

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		<p>unchanged compared to those provided in Addendum 4, Proposers be allowed to submit signed forms with the Addendum 4 (56075244.v23) footer. It can be difficult, logistically, to coordinate the signatures of authorized signatories in compressed timeframes.</p> <p>We acknowledge and accept that Form A must list all addenda and sets of questions and answers.</p>	<p>forms may be used, but, as noted, all Addenda and Q&A Matrices must be acknowledged on <u>Form A</u>.</p>
93.	3.3 Procurement Schedule SOQ Due Date	<p>Addendum 4 includes a new set of questions and a change in the Project Term from 15 years to 15-20 years.</p> <p>Please consider extending the submittal deadline by at least 1 (one) week.</p> <p>An additional week will allow us to prepare a comprehensive response to the additional questions in the technical approach and will allow us to update our financial approach based on a potentially longer Term.</p>	<p>See revised Page 1, <u>Sections 3.3 and 4.4</u> of the RFQ in Addendum #5.</p>
94.	4.6.2 Pages and Binders (d) Page Limit	<p>Addendum 4 includes additional questions in section 5.3.4. In order to address these questions without compromising our response to the pre-Addendum 4 questions, we will require additional space.</p> <p>Please considering increasing the page limit to fifty (50) pages for 4.6.2 Volume III</p>	<p>See response to Question # 87.</p>
95.	4.6.6 Specifications for SOQs Volume III – d) Understanding and Approach	<p>Addendum 4 includes additional questions in section 5.3.4.</p> <p>We suggest updating 4.6.6 Specifications for SOQs Volume III d) to make it consistent with the additional questions from section 5.3.4.</p>	<p>See response to Question # 91.</p>
96.	5.1.4 (b) 5.1.4 (c) 5.1.4 (d)	<p>In accordance with Clause 5.1.4 (b), (c), and (d), please clarify that if the Proposer uses one of its entities affiliate company’s experience within either E-2 or E-3, we must have that affiliate company complete and submit information specific to any Legal Liabilities, Legal Proceedings, and Disciplinary Actions with the Proposer’s SOQ.</p>	<p>Yes.</p>
97.	5.1.7 Form L-2	<p>In accordance with Clause 5.1.7, please clarify that if the Proposer uses one of its entities affiliate company’s experience within E-2 or E-3, we must have that affiliate company complete Form L-2 and submit with the Proposer’s SOQ.</p>	<p>Yes.</p>
98.	5.3.4.(a) Proposer’s understanding of DBFOM	<p>Addendum 4 adds evaluation criterion 6.3.3.(a) to the technical approach section. Proposers are now asked to provide a narrative explaining “Proposer’s understanding of DBFOM contracting methodology and project delivery for projects of similar size and complexity to the Project”</p> <p>This section requests information that will be covered in 5.3.2 Proposer Organization and in 5.3.4 (a) through 5.3.4.(g). Narratives provided in these sections will provide information addressing the evaluation criterion 6.3.3.(a)</p>	<p>No change.</p>

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		To prevent a duplicate description of the Proposer's DBFOM structure and technical approach, or to prevent a general description of DBFOM contracting, please consider eliminating question 5.3.4.(a).	
99.	3.3	<p>Addendum 4, which was released Friday, October 6, made a material change to the narrative required under RFQ Section 5.3.4. Also the addendum changed the number of project descriptions (RFQ Section 5.3.1(c)) Proposers are required to put forward – instead of providing a separate project description for each project in each of the Forms E-1 through E-5, Proposers can now submit a single project description for projects that are listed in more than one form. As such, Proposers now have significantly more space under the 40-page limit to devote to the other narratives required of the RFQ that fall under the same page count. These changes together will require addition time of Proposer's to develop a high-quality response that directly responds to the questions.</p> <p>In light of the changes above, we request a one week extension to the SOQ Due Date, from October 20, 2017, to October 27, 2017. This will allow Proposers to develop a more comprehensive and thoughtful SOQ to submit to ADOT that better reflects Proposers' relevant qualifications, capabilities, and experience. This would ultimately put ADOT in a better position to select the most highly qualified group of Short-Listed Proposers.</p>	See response to Question # 93.